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## **Program C: Marketing**

## **OBJECTIVES AND PERFORMANCE INDICATORS**

Unless otherwise indicated, all objectives are to be accomplished during or by the end of FY 2002-2003. Performance indicators are made up of two parts: name and value. The indicator name describes what is being measured. The indicator value is the numeric value or level achieved within a given measurement period. For budgeting purposes, performance indicators are shown for the prior fiscal year, the current fiscal year, and alternative funding scenarios (continuation budget level and Executive Budget recommendation level) for the ensuing fiscal year of the budget document.

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DEPARTMENT ID: Wildlife and Fisheries AGENCY ID: 16-512 Office of the Secretary PROGRAM ID: Program C: Marketing

1. To increase the total economic impact of the seafood industry on the state's economy from the 1999 base year by 1% real growth over a five-year period (1999 to 2003).

Strategic Link: This objective is an incremental step towards accomplishing Strategic Objective 1: To increase the total economic impact of the seafood industry on the state's economy from the 1996

Louisiana: Vision 2020 Link: Not Applicable Children's Cabinet Link: Not Applicable

Other Link(s): Not Applicable

Explanatory Note: Upon further review of this objective (both strategic and operational), the projected outcome has been revised.

L		PERFORMANCE INDICATOR VALUES					
E		YEAREND	ACTUAL	ACT 12	EXISTING	AT	AT
V		PERFORMANCE	YEAREND	PERFORMANCE	PERFORMANCE	CONTINUATION	RECOMMENDED
E		STANDARD	PERFORMANCE	STANDARD	STANDARD	BUDGET LEVEL	BUDGET LEVEL
L	PERFORMANCE INDICATOR NAME	FY 2000-2001	FY 2000-2001	FY 2001-2002	FY 2001-2002	FY 2002-2003	FY 2002-2003
K	Annual % real growth in economic impact to the 2	Not Applicable	20.3	Not Applicable	0.2	0.2	0.2
	state						
K	Dollar total economic impact from commercial <sup>2</sup>	Not Applicable	\$3.603 4	Not Applicable	\$2.903	\$2.909	\$2.909
	fishing (billions)						
S	Number of produce promotions, special events, <sup>2</sup>	Not Applicable	11	Not Applicable	12	12	12
	and trade shows conducted or attended (any event						
	where a seafood produce is used in promotion)						
S	Number of visitors to the website <sup>2</sup>	Not Applicable	Not Applicable	Not Applicable	Not Applicable	5,000	5,000
S	Number of impressions from media campaigns <sup>3</sup>	Not Applicable	Not Applicable	11,500,000	115,000.00	11,500,000	11,500,000

<sup>&</sup>lt;sup>1</sup> Real Growth is defined as an economic value for some base year adjusted for inflation; the 1999 impact was 2.898 billion.

<sup>&</sup>lt;sup>2</sup> These are new performance indicators based on the strategic plan revised September, 2001.

<sup>&</sup>lt;sup>3</sup> This is the same indicator as in the current year -- worded differently - Act 12: Readers exposed to information provided.

<sup>&</sup>lt;sup>4</sup> In calendar year 2000, the economic impact was unusually high due to a phenomenal shrimp catch which is not expected to continue in future years.